

Latest practice management news and product information for healthcare professionals

## MediNotes in Practice: A Journey Along the Paperless Trail

An Exclusive Interview with Doctor Robert Blank, MD

1<sup>st</sup> Care Consulting recently interviewed Doctor Robert Blank, of Middlesex Monmouth Gastroenterology, about his move towards a paperless office. The processes involved in migrating a practice from paper to PC, visiting patients with a tablet instead of a chart, and the insights of the physician and his staff are a few of the things Doctor Blank was able to speak with us about.

When asked how the office is adjusting to the Electronic Medical Records System recently purchased from 1st Care, Doctor Blank replied, "We are quickly becoming more comfortable. The staff is catching on with the Office Messaging feature in MediNotes." Doctor Blank felt it was important for the staff as well as the physicians to see the benefits of the system. The staff finds the messaging system to be an easier and more efficient way to communicate through the office. The ease with which they were able to learn it gives the staff a comfortable confidence in this new software. The realization of the efficiency of MediNotes early in the implementation stages of the project made the transition to paperless more tolerable to both physician and staff, knowing that for this investment, the returns would be tremendous.

Doctor Blank described the ability to design and customize his own templates. "You build a story in MediNotes." By designing practice specific fields, physicians can compose simple notes very quickly. Scripting procedures have also become simpler

in MediNotes. Doctor Blank mentioned that he enjoys the way MediNotes handles transcriptions, citing less expenditure on office supplies, valuable staff time, and lessening the chance of misinterpretation due to illegibility. "I spent upwards of \$25,000 annually in transcription cost, now this number has been reduced to almost nothing at all."

Ultimately, the end goal of all EMR's is to migrate from a paper chart and file filled office to a more streamlined and efficient way of treating patients. Physicians should understand this takes a great deal of focus to reach full potential in a short amount of time. It is important not to get agitated or discouraged in the initial stages, "It is important to stick with it through the initial three month learning period." Once past this period, the stress and confusion often felt by practices during the initial learning period is reduced with a strong implementation strategy. By staying focused and keeping the staff motivated it is possible to achieve the benefits you looked forward to when you made this decision to purchase an EMR.

In an ideal healthcare facility, all charts and patient information is retrieved instantaneously; expenses are reduced to a minimum level, software systems communicate and share data, and more patients are seen than ever before with the best possible quality of care. With the implementation of MediNotes, these ideals are fast becoming a reality in many practices.

## This Edition Dedicated to: Moving Your Office to Electronic Medical Records

What's Inside

- 2.....EHR Success Story Update- Interview with Dr. Glenn Merkel
- 2.....On the Road to Success with Dr. Michael Baum
- 2.....Motion Tablets- The Perfect Accessory
- 3.....MediNotes e EHR Product Overview
- 3.....MediNotes e Add On's- V Charts
- 3.....1st Care Upcoming Events
- 4.....Sign Up Form for Training Classes and Events

Learn more about becoming a  
paperless office by attending one of our  
seminars!

Call now to sign up for a demonstration or  
to attend a training class!

## EHR Success Story Update- Completely Paperless=Complete Success



**Dr. Glenn Merkel**  
lounging in the sand with  
his tablet and his  
MediNotes in hand

In our last newsletter we spoke with Doctor Glenn Merkel of Merkel Chiropractic in Colmar, PA on his progress in achieving a paperless office through the use of electronic health records by MediNotes and 1st Care Consulting. Doctor Merkel's office has transitioned from an office with just one PC and walls filled with paper charts to a streamlined establishment.

*"1st Care Consulting introduced me to MediNotes Documentation software. They showed me how it is compatible with my MediSoft software in which I could bypass many manual functions we used to perform in the office. Now I am able to quickly do a patient note or exam on my computer, bill for the service (which was pulled up through the note I just wrote) and have it ready to be sent out. I was AMAZED! Finally a system that is Doctor friendly and helps eliminate worry or concern with insurances because the note justifies the bill.*

*1st Care was instrumental in getting me my computers and network system working properly. Now I can log into my computer from home to take care of any notes or billing. I also purchased a notebook computer, the Motion Tablet, which allows me to walk through the office while documenting. I can even travel with the computer and finish work anywhere I want, then link it to the software when I come back.*

*After all these years of believing there is something out there to make my office efficient, up to date, and cost effective-1st Care Consulting delivered!" - Doctor Glenn Merkel, Merkel Chiropractic*

## On the Road to Success...

Doctor Baum gives his thoughts on the new EHR system

Doctor Michael Baum of Doctor's Care Assoc.,LLC. has just purchased MediNotes e and begun his journey to a paperless office. We asked Doctor Baum why he chose Medinotes e:



*"One of the key features of MediNotes is its simplicity. It is a logic-based, template driven EMR which allows you to customize it directly toward your specific needs. The program is easily used with a tablet PC, allowing you to eliminate typing in information during a patient encounter. MediNotes also integrates with my practice management and document management systems.*

*My ultimate goal for the system is to become totally automated. I like the smooth flow of MediNotes which enables me to easily implement the system and experience the benefits of it relatively quickly. "*

Check back in next time to see how Doctor Baum is progressing with MediNotes EMR.

### Motion Computing Tablet The Perfect Accessory For Your EHR



**The Motion Tablet is ideal to use with your MediNotes system. Use to plug in patient information while examining your patient. Take your work with you anywhere!**

**Tablet PC's are small, light, and extremely portable. Pen systems can speed charting immensely, by allowing you to chart right at the point of care.**

**1st Care Consulting offers our customers Dell products, workstations, and servers custom configured to work best with your practice management software.**

**Please contact 1st Care for your new software and Dell System today at (888)333-4288.**

# MediNotes<sup>e</sup>

Electronic Medical Records

Electronic Health Records (EHR) is quickly becoming a vital part of the medical community. MediNotes has released MediNotes e, a multi-tasking shell with the ability to launch multiple jobs through tabbed screens simultaneously. Providers can now toggle between patients or tasks with ease. The “e” stands for *efficient, effective, empowering, and enabling*. MediNotes e is the most flexible electronic medical record on the market with custom medical content that can be added and edited on the fly. The product’s built in automated processes decrease busy work and promote better patient care.

MediNotes e is specialty based, including but not limited to:

- \* Cardiology
- \* Dermatology
- \* Family Practice
- \* General Surgery
- \* Internal Medicine
- \* Neurology
- \* Ophthalmology/Optomety
- \* Pediatrics
- \* Podiatry

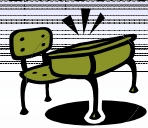
**MediNotes introduces an EMR custom engineered for the Chiropractic professional. Call now to learn more!!**



## Upcoming Events...


**To register for events call the office at 888-333-4288 or fax back the form on page 4 to 609-354-0314.**

Medisoft Class  
EHR Demo



June 21, 2006  
All Day Workshop  
Toms River, NJ

Medisoft Seminar  
Branchburg, NJ

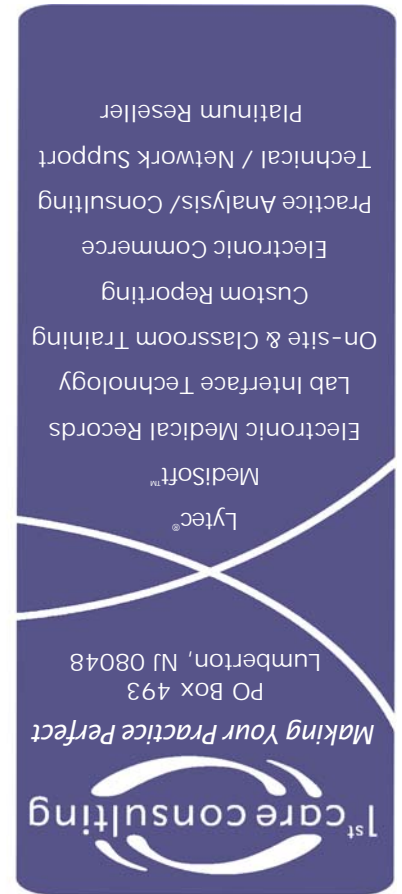


June 28, 2006

1<sup>st</sup> Care Summer Camp  
Register Now!



July 19, 2006



## Event Registration Form

If you are interested in receiving more information on any of our products or you would like to request a quote, please fill out the form below and fax back to 1st Care Consulting at (609)354-0314 or call (888)333-4288 or email us at Sales@1cc.us. Check our website for information on future events at [www.1stCareConsulting.com](http://www.1stCareConsulting.com).

**Name:**

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**Practice Name:**

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**Phone:**

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**Fax:**

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**Email:**

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**Sign up now for a free demonstration of MediSoft Version 11 and MediNotes e! We also have various training classes and support options available.**

\_\_\_\_\_ **Yes I would like to attend an event (Please indicate the number of attendees)**

\_\_\_\_\_ **I am unable to attend, but please send me more information on the following products**